## OVERCOMING

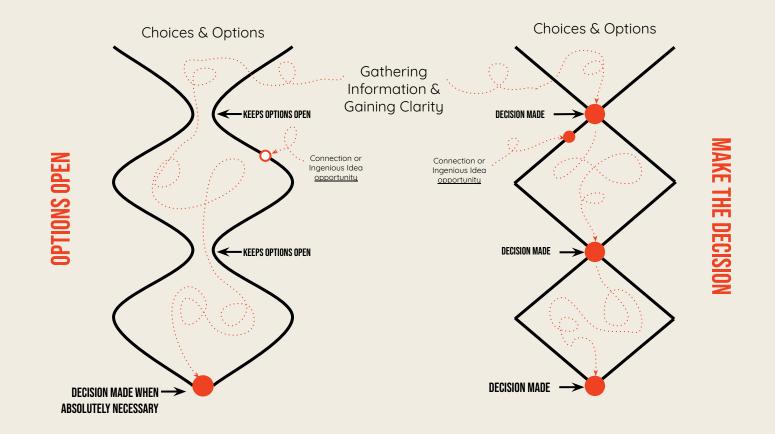
### John & Ash Marsh



### Three realizations that opened our eyes and hearts

- God made us uniquely different Options Open vs. Make the Decision
- 2. We didn't have an aligned single vision The <u>power</u> of vision and <u>weakness</u> of division
- 3. We were wearing a <u>LOT</u> of different hats What role am I playing right now?

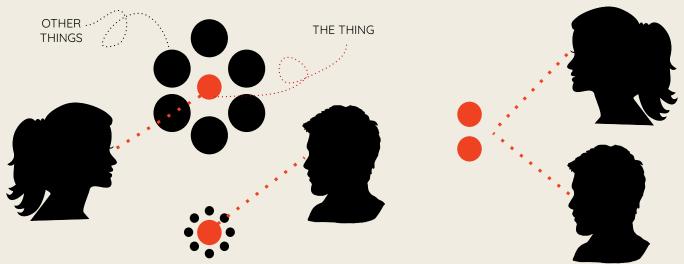
### **Options Open vs Make the Decision**



### VISION vs diVISION

### THE POWER OF VISION AND WEAKNESS OF DIVISION

#### WHERE THERE ISN'T VISION, THERE IS DIVISION



di-vi-sion /də'viZHən/ noun : disagreement between two or more groups, typically producing tension or hostility. **vi·sion** /'viZHən/ *noun* : the ability to think about or plan the future with imagination or wisdom.

### What **role** am I playing right **now**?



PROFESSIONAL

We all must play different roles and wear different hats throughout the day. Often there is confusion for ourselves and for others as to which "hat" we are wearing. There are so many hats that we can wear in our professional and personal relationships: leader, manager, owner, employee, steward, co-worker, friend, spouse, father, mother, sibling, counselor, mentor, coach, and the list goes on and on.

#### MORE ROLES IN A RELATIONSHIP = GREATER TENSION/CONFUSION



PERSONAL

### **Blurry & Messy**, the results of how we operated



#### Our Annual Planning - step 1

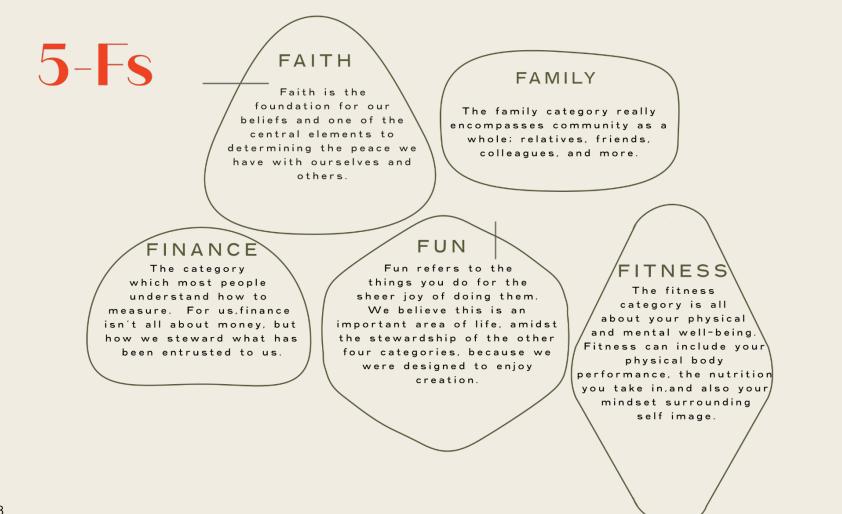
#### 5-F One Word Focus $^{\circ}$

In this exercise you or you and your spouse/team will determine "ONE WORD" as a central focus for the year. An agreed upon word that summarizes the highest intention for the year. The lens through which you will look at everything and measure it against.

#### This Year's One Word: UNITY

Our Definition: The places of unity is the places commanded blessing show up!

**Faith Statement or Scripture:** PSALMS 133:3 - Behold, how good and how pleasant it is For brethren to dwell together in unity... For "there" the Lord commanded the blessing (good words) - Life forevermore.



#### Our Annual Planning - step 2

#### 5-F Half a Dozen Things $^{\circ}$

Half a Dozen Things (see example below) WHAT ARE MY HALF A DOZEN THINGS IN EACH AREA? Ask yourself the question starting with THIS I BELIEVE...

FAITH	
This I believe	These are Ash's for 2023
1. That God has a plan for me.	0
2. I am God's woman and in a new season of my life as a Wife, Mother, and Frienc	1
3. God's blessings are abundant for our family.	
4. I am responsible for teaching younger women in the faith with all that God ha	s given to me.
5. God is Faithful to continue to work out all that He has begun with John and I, v	ve have to do our part.
6. When I am still and anticipating God, I see Him and hear Him.	

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#### Our Annual Planning - step 3

#### Take the 5-F Couple Assessment<sup>©</sup>

The 5-F Assessment is a tool we use in our work with couples, individuals, and teams to measure and make an improvement plan for each area of life. The assessment is designed to be a current measurement of these five areas in your life: **Faith, Family, Fun, Fitness, and Finance**. After completing the assessment you will get a report containing your score for each category and where you have growth and alignment opportunities. Each question will be included in the report so you can track how your answers change over time.

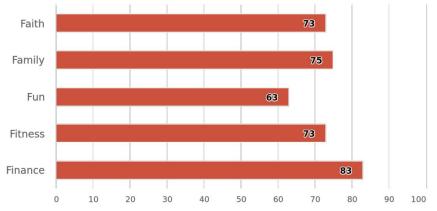
Please rate (1 to 10) each statement based on your current thoughts, feelings, and beliefs. For the best results, do not rate each statement how you desire to be, but how you are currently.



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#### Our Annual Planning - step 3





Access to the The 5-F Couple Assessment<sup>©</sup> and Next Steps



A few suggestions....

- 1. Compare your results with your spouse's results.
- 2. Discuss the difference between your scores, try to better understand why the results are different.
- 3. On the lowest scoring questions, think about and write out a few steps which you can take to improve them.

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4. Be sure to focus on each of the 5-F categories, don't just work on one area of your life.

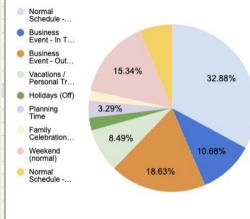
### **Overcoming** the Blurry & Messy Living life to match our 5-F values and goals

RRENT YEAR START DATE: N Normal Schedule - In Town Business Event - In Town	1/1/2023 0 Business Event - Out of Te V Vacations / Personal Trav		FC Family Celebration / Event WE Weekend (normal)	Normal Schedule - no guests	k.							
ining days as "N" (Normal Schedule). s, and trips, and any Family Celebrati	coded with each weekend as "WE" and Step 1: Add holidays, planned vacations ons/Events. Step 2: Add any other know Plan your life, then plan your work!	Word of	the Year:endurance!									
	Q1 2023	Q1 2023		Q2 2023			Q3 2023			Q4 2023		
January	February	March	April	Мау	June	July	Aug	Sep	October	November	December	
S H New Years Day	1 W N	1 W N	1 S WE	1 M N Barends 1st Day	1 T 0 Okahoma City Trip	1 5 NX	1 T I Southerly FULL TEAM - Mee	T 1 F N PAY	1 5 0	1 W 0	1 F N PAY	
M H New Years Day - celebrated	2 T N	2 T N	2 S WE HOLD JOHNS BOAY TRIP	2 T N	2 F N	2 S NX	2 W I Eric-Weatherholtz-in-Opelika	2 S WE UMass@Aub	2 M N	2 T 0	2 S WE	
TN	3 F N PAY Nelson - Rday	3 E N PAY	3 M V	3 W N	3 S WE Shelby Vacation 3-10	3 M N	3 T T Meeting with	3 S WE	3 T L Ash work event	E. 3 E O PAY	3 S WE	
W 1 4 Boots John Rivers in Opelika		4 S WE	4 T V	4 T O Napa - Bday	4 S FC Mik 30th Rday	4 T H dth of July	4 F D PAY (Andrew East Podcast)	4 M N	4 W	4 5 0	4 M N	
TN	5 S WE LINY Bday	S S WE	S W V	5 F O Six Ten BUD CITY WORKS	5 M N PODCAST - Sov Capitol -Luke		5 S O Jess and Ana 25th Anniv.	5 T I Generous Giving Call	STI	5 5 0	STN	
F V Ry-to-NVC	6 M N	6 M N	6 T NX	6 S WE	6 T N	6 T N	6 S 0	6 W I Baldwin-Co. group in-town		6 M Q LAS VEGAS MHG event	6 W N	
							Contraction of the second s		Aubrey Joy Wedding/ Steve			
S WE	7 T N	7 T N Ash-Take Nana-to-Dr	7 F NX	7 S WE	7 W N	7 F N PAY-Rob-Parker	7 M N	7 T N Shelby Anny Trp. 7-11	7 S 1 leave	7 T 0	7 T NX	
S WE AM IM By to Baly	8 W N	8 W N	8 S NX	8 M I AJ BROWN in Opelike	STN	8 S WE Testing	8 T N	8 F N	8 S WE	8 W O Redemptive RE Conf - CA	8 F FC Lake Trip w/ Marsh F	
M V Josh fly to italy	9 T NX	9 T N	9 S H Easter	9 T	9 F N	9 S WE	9 W N	9 S WE Team Pool Party	9 M N	9 T O Redemptive RE Conf - CA		
	10 F NX	10 F NX ASH OFF TO PACK & PRE		10 W N	10 5 WE	10 M N	10 T N	10 S I Thomas D. in Opelika & Bo	10 T N	10 F N HOLD for McWharter	10 S FC	
wv	11 S NX	11 S. FC. Michael Bday Barty		11 T N HSPG	11 S WE	11 T O Tender Liker	11 F N	11 M J Martins May come in	11 W O IM Fort Men's Retreat	11 S WE	11 M N	
TV	12 S NX	12 S WE BBF w/ Beshores		12 F N PAY		12 W 0	12 S N	12 T	12 T O	12 S WE	12 T N	
F V wedding-day	13 M I	13 M V Erica Beshare - Bday	13 T O Gapway Planning	13 5 WE	13 T N	13 T 0	13 5 0	13 W NX FDE online conference	13 F O Pay - Shania Twain conc	ert 13 M E E hr-0	Dpeli 13 W N	
S WE	14 T T Chip-& Team in town	14 T V Little Josh - Bday	14 F N	14 S WE	14 W V Worth it Fam Beach Trip	14 F I MHG - Ash Plenning day w/ Sh	14 M O 34 Speak at Cloud Camp	14 T NX	14 5 0	14 T I	14 T N	
S WE	15 W I	15 W V	15 S WE	15 M I Teresa in Town	15 T V	15 S WE	15 T O	15 F NX GRAHAM IN OPELIKA	15 S WE	15 W 1	15 F N PAY	
M V	16 T N	16 T N	16 S WE	16 T N	16 F V Stay cation/ Sun Qrtly	16 S WE	16 W O Bro Ef-Ty arrive Cloud camp	16 S NX Samford@Aub	16 M N	16 T N	16 S P	
т v	17 F N Pay-Papa Bday	17 F N McWhorter-Tax-Review	17 M N	17 W N	17 S V	17 M N	17 T 0	17 S O F.C.C.I	17 T N	17 F N PAY	17 S P BLOCKED PLANNIN	
W V Josh fly-home	18 S WE Johns-Bday	18 S WE		18 T N	18 5 WE	18 T N	18 F 0 PA¥	18 M O Tuscon, AZ	18 W N Nel, Josh, Ty Leave	18 5 WE NewMexicoSt@Aub	18 M P	
T V Terry & Steve & wives Join us				19 F N	19 M O JM Trip to Taylor Univ - Take N		19 S WE Stay-cation/-Sun-Qrtly	19 T O	19 T O Hold Bogdahn Trip	19 S WE	19 T P	
F V TR-&-SC-with-us	20 M O	20 M N		20 S WE	20 T O	20 T N	20 S WE	20 W N	20 F O	20 M N	20 W P	
5 WE TR & SC with us - OSTICCIO	21 T 0	21 T N		21 5 0	21 W 0	21 F N PAY-Hold Qittly Overnight JH2	21 M N	21 T I SK Visit to Opelika	21 5 0	21 T N	21 T P	
S WE TR-&-SC-with-us	22 W N	ASH/JOHN - Annual-hea		22 M 0	22 T N	22 S WE	22 T N	22 F I SK Visit to Opelika	22 5 0	22 W NX	22 F H	
S WE TR & SC with us M V	22 W N 23 T N	22 W N Checkup		22 M 0 23 T 0 IMBAM-Speak-at-Capital-Cam		22 S WE		22 F I SK VISITIO OPEIKA	22 S O	22 W NX 23 T H THANKSGIVING	22 F H	
T V mTG W/ Alex San Felice	24 F N Deve Blanchard our Podce	23 I N 24 F N John on The Investor Por		23 1 0 Prever speak at capital call	24 S I Austin Tunnel Visit	23 5 WE 24 M N	24 T N	23 S WE 24 S WE	23 M N 24 T N	24 F NX	24 S H	
W V	25 S FC Stan & Shanika Reveal - 0			25 T 0			25 F N	25 M N	25 W N	25 S NX	25 M H CHRISTMASI	
T V DO 2 STAR MICHELIN	26 S WE	26 S NX John B day Trip		26 F 0 PAY	25 M N		26 S WE	26 T N	26 T O Powers - Marsh Annual Trip	26 S WE	26 T P	
F V Day-w/-Guiseppe	27 M N	27 M V		27 S FC KAT-22nd-Bday		27 T N	27 S WE	27 W N Teneo Main Retreat in Arizo		27 M N	27 W P	
									MissSt@Aub (Nel, Ty, Josh			
S WE	28 T N	28 T V		28 S NX	28 W N	28 F I -	28 M N	28 T O	28 S O return)	28 T N	28 T P BLOCKED	
S WE		29 W V				29 S I Opelika	29 T N	29 F O PAY	29 5 O Nel, Josh, Ty come home	29 W I Doug Wilson + 5	29 F P -PAY	
M N		30 T V		30 T 1 DANIEL KI Podcast in Opeliki	30 F NX	30 S I	30 W 1 dess, Doug, Jeny visit Opelik	a 30 S O Georgia@Aub	30 M O	30 T 1	30 S P -	
TN		31 F V PAY John Bday Trip		31 W O Okishoma City Trip		31 M T i stay w/ John &	31 T N		31 T O		31 S P -	

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### **Overcoming** the Blurry & Messy Living life to match our 5-F values and goals

		# of Days	% of Yea
Ν	Normal Schedule - In Town	120	32.88%
1	Business Event - In Town	39	10.68%
0	Business Event - Out of Town	68	18.63%
V	Vacations / Personal Travel	31	8.49%
н	Holidays (Off)	9	2.47%
Ρ	Planning Time	12	3.29%
FC	Family Celebration / Event	7	1.92%
WE	Weekend (normal)	56	15.34%
NX	Normal Schedule - no guests	23	6.30%
TT	Internal Team Events	0	0.00%



We use our 5-F Calendar in two ways:

- 1. We use it as a <u>planning tool</u> to plan our year, ensure we are communicating travel and important events, and to know the priorities that are showing up in our lives.
- 2. We use it as an <u>evaluation tool</u> to evaluate how much time we are spending in the various areas of our lives and to evaluate if our time is lining up with our values and goals from our 5-F Planning.

#### Living life to match our 5-F values and goals

#### **Weekly Meeting**

	PRIORITIES FOR THIS WEEK	COMMENTS / LINKS	NEXT STEPS THIS WEEK				
	1. Pavilion (to settle: bar location to LW to settle) (to finish: grates, gutters and downspouts) Photo shoot to add to website		THIS IS ABBREVIATED - Usually 5 to 6 Priorities				
	2. Meet with Jeff & Vega about construction & focus						
	DISCUSSION ITEMS FOR CONTEXT & FUTURE PRIORITIES						
	<b>PERSONAL</b> - We usually have 2 to 3 items which we must discuss and get on the same page or items that need to get completed this week.						
	<b>CONNECTING</b> - This is where we put 2 to 3 priorities that we must focus on this week surrounding connecting with others (individuals, couples, family, etc.)						
<b>PRAYERS</b> - This is where we put 2 to 3 prayer priorities for this week.							
PERSONAL & BUSINESS CALENDAR REVIEW - This is where we go through our google calendars and our annual planning calendar.							
	BUSINESS REVIEW - For us, we go through each of the businesses we a week.	re involved in and document 2 t	to 3 priorities or focus areas for this				

Access to the 5-F One Word Focus<sup>©</sup>, 5-F Half a Dozen Things<sup>©</sup> forms, and this presentation



# **THANK YOU!**

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